AD75/50 – AGENCY REDUCED RATE AUTHORIZATION
2019 PROGRAM FLYING ON AIR CANADA, AIR CANADA ROUGE AND AIR CANADA EXPRESS ONLY

Participating carriers

- In Economy Class, AD75 promotion codes entitle qualified agency personnel to a 75/50% reduction on applicable fares when traveling on Air Canada, Air Canada Express™ and Air Canada Rouge™.

- In Premium Economy Class, AD75 promotion codes entitle qualified agency personnel to a 75/50% reduction on applicable fares when traveling on Air Canada.

- In Business Class, AD 75/50 promotion codes entitle qualified agency personnel to a 75/50% reduction on applicable fares when traveling on Air Canada, Air Canada Express™ and Air Canada Rouge™ (Premium rouge cabin).

Agent ID validation — You are required to present your industry ID card to airport agents:
- IATA or ACTA ID card, if you travel in Canada;
- IATA ID card, if you travel to the U.S. or to international destinations.

All passengers travelling with reduced rate tickets can be off-loaded in oversell situation.

Validity and eligibility

- 2019 AD75/50 promotion codes are valid for outbound travel, up to and including January 31, 2020. Please note travel on Air Canada using an AD75/AD50 must be booked and ticketed through www.aircanada.com/agents.

- The AD75/50 program is extended to IATA & TIDS travel agencies who have held IATA accreditation for at least 12 consecutive months. Its personnel must be employed by the agency, without interruption, for 12 months before the travel date.

- Qualified personnel also includes those employed for at least 3 months with a current agency, provided they were previously employed with another approved agency, and the employment interruption did not exceed 60 days.

™Air Canada Express is a trademark of Air Canada. The airlines operating Air Canada Express flights on behalf of Air Canada are: Jazz Aviation LP, Sky Regional Airlines Inc., Air Georgian Ltd. and Exploits Valley Services (EVAS).

Subject to change without notice. January 2019.
• A fifty percent reduction (AD50) is also extended to the spouse of the qualified agency personnel, provided that the agency personnel and the spouse are booked on the same flights, on 2 separate PNRs, in Economy, Premium Economy or Business Class. A spouse is defined as legally married or common-law partner of the same or opposite sex.

Please consult IATA resolution 880 in the IATA travel agents manual for all terms and conditions for reduced fares for accredited travel agencies.

Reservations and ticketing

** Please note travel on Air Canada using an AD75/AD50 must be booked and ticketed through www.aircanada.com/agents, using your 8 digit Promotion Code**

(Note that one AD75 promotion code is required for you and a separate AD50 promotion code is required for your spouse).

Economy Class
Reservations will be booked in M class, but the discount will be applied using:
• Y or B fares within Canada, US and international destinations

Premium Economy Class
• Reservations within 14 days of departure date, will be booked in E class, and the discount will be applied using the O fare.

Business Class
AD75 travel within 7 days of departure date (one-way or return trip).
• The reservation will be booked in Z class, and discount will be applied using the J fare.

AD50 travel within 21 days of departure date (one-way or return trip).
• The reservation will be booked in Z class, and discount will be applied using the J fare.

The Air Canada rules will be applied with regards to fare eligibility.

Note all applicable fees such as airport/departure taxes, security charges or third party fees, taxes or charges are the sole responsibility of the bearer of the ticket.
Shopping promotion codes

Prior to requesting an AD75/50 discount, please use the following shopping promotion codes at www.aircanada.com/agents to determine the applicable fare for your desired itinerary.

<table>
<thead>
<tr>
<th>Reduced Rate</th>
<th>Shopping Promotion code ECONOMY Class</th>
<th>Shopping Promotion code PREMIUM ECONOMY Class</th>
<th>Shopping Promotion code BUSINESS Class</th>
</tr>
</thead>
<tbody>
<tr>
<td>AD75 (Travel agent)</td>
<td>AD75ECOSHOPPING</td>
<td>AD75PYSHOPPING</td>
<td>AD75BIZSHOPPING</td>
</tr>
<tr>
<td>AD50 (Spouse)</td>
<td>AD50ECOSHOPPING</td>
<td>AD50PYSHOPPING</td>
<td>AD50BIZSHOPPING</td>
</tr>
</tbody>
</table>

Example:

![Flights example]

** Please note travel on Lufthansa, Austrian and Swiss using an AD75/AD50 must be booked and ticketed in your CRS. For ticketing instructions, please refer to the “2019 AD75 program LH, OS and LX flights only” document on the Agent Reference tab of aircanada.com/agents **

If your itinerary includes travel on Air Canada and Lufthansa, Austrian or Swiss, note that two (2) promotion codes will be required. (the Air Canada flights have to be booked at aircanada.com/agents and Lufthansa, Austrian or Swiss flights have to be booked in your CRS).

Not permitted with AD75/50

- Commission, Cash Rewards
- Denied boarding compensation
- Frequent Flyer miles accumulation
- Name changes
- PTAs
- Multiple trips (or side trips) on one ticket
- Codeshare and charter flight
- VATs
- Protection/rerouting on other carriers
- Travel in business class with infants
- Use of eUpgrade credits
- Combination with any fares or other promotion

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Blackout periods

Travel during blackout periods is not permitted.

<table>
<thead>
<tr>
<th>BLACKOUTS FOR NORTH AMERICA (including Hawaii)</th>
</tr>
</thead>
<tbody>
<tr>
<td>17 April 2019 to 24 April 2019</td>
</tr>
<tr>
<td>27 July 2019 to 10 August 2019</td>
</tr>
<tr>
<td>18 December 2019 to 07 January 2020</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BLACKOUTS FOR INTERNATIONAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>19 June 2019 to 30 June 2019</td>
</tr>
<tr>
<td>11 July 2019 to 03 September 2019</td>
</tr>
<tr>
<td>18 December 2019 to 07 January 2020</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BLACKOUTS FOR SUN DESTINATIONS (INCLUDING CARIBBEAN, MEXICO AND CENTRAL AMERICA)</th>
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</thead>
<tbody>
<tr>
<td>27 February 2019 to 13 March 2019</td>
</tr>
<tr>
<td>17 April 2019 to 24 April 2019</td>
</tr>
<tr>
<td>18 December 2019 to 07 January 2020</td>
</tr>
</tbody>
</table>

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ADDITIONAL BLACKOUTS / SPECIFIC DESTINATIONS

To/from Panama: (PTY) 15 January 2019 to 03 February 2019
To/from China/Hong Kong/Korea/Taiwan: 30 January 2019 to 13 February 2019
To/from China/Hong Kong/Korea: 07 February 2019 to 13 February 2019
    From Japan: 24 April 2019 to 29 April 2019
    To Japan: 3 May 2019 to 6 May 2019
To India: 15 January 2019 to 31 January 2019
    From India: 01 March 2019 to 30 April 2019
To India: 20 October 2019 to 3 November 2019
    From India: 4 November 2019 to 18 November 2019
To/from China/Hong Kong/Korea/Taiwan: 17 January 2020 to 02 February 2020
    To India: 15 January 2020 to 31 January 2020
    From India: 01 March 2020 to 30 April 2020

Interline transportation

Interline Transportation carriers are not permitted with the Air Canada AD75/50 program.

Miscellaneous

<table>
<thead>
<tr>
<th>Changes &amp; Refund:</th>
<th>As per the fare rules</th>
</tr>
</thead>
<tbody>
<tr>
<td>Irregular operations and schedule changes:</td>
<td>Protection/rerouting on other carriers not permitted.</td>
</tr>
<tr>
<td>Check-in:</td>
<td>Please allow sufficient time for check-in and be prepared to check all baggage that does not meet the airline’ carry-on baggage rules. Verify baggage policy at <a href="http://www.aircanada.com/baggage">http://www.aircanada.com/baggage</a>.</td>
</tr>
<tr>
<td>Maple Leaf Lounge access:</td>
<td>Permitted using a confirmed AD75/50 ticket in Business Class for same day travel.</td>
</tr>
<tr>
<td>When travelling to or via the U.S.:</td>
<td>Air Canada is required under the U. S. Transportation Security Administration’s (TSA) Secure Flight Program, to collect at least 72 hours prior to departure, the following information:</td>
</tr>
<tr>
<td></td>
<td>• Full name as it appears on the travel document;</td>
</tr>
<tr>
<td></td>
<td>• Date of birth;</td>
</tr>
<tr>
<td></td>
<td>• Gender;</td>
</tr>
</tbody>
</table>

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- Redress Number – a *unique number* obtained from the U.S. Department of Homeland Security for passengers that share the same name as someone on the U.S. watch list *(if applicable).*

This information must be provided at aircanada.com/agents. For reservations made within 72 hours of departure, the information must be provided at time of booking.

Please ensure that sufficient time has been provided for U.S. Customs and Immigration formalities when pre-clearance is offered in Canada.

| When travelling to international destinations: | You must obtain health visas and proof of citizenship. In the event that you are denied entry into the country resulting in a cost to Air Canada, the airline shall retain the right to seek redress for any and all costs it incurred. Such occurrence is likely to result in the withdrawal, cancellation or suspension of reduced rate travel privileges of the travel agency by which you are employed. |

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