Index

Introduction .......................................................................................................................... 3

Changes to Air Canada Seat Selection ................................................................................. 4

Sabre

Sabre Red Workspace ........................................................................................................ 5
Seat Maps and Seat Assignment .......................................................................................... 10

Travelport

Apollo/Galileo Native Transactions ..................................................................................... 12
Seat Maps and Seat Assignment ......................................................................................... 17
Smartpoint ......................................................................................................................... 18
Seat Maps and Seat Assignment ......................................................................................... 23

Amadeus

Amadeus Native Transactions ............................................................................................ 24
Seat Maps and Seat Assignment ......................................................................................... 27

Frequently Asked Questions ............................................................................................... 28

<table>
<thead>
<tr>
<th>Version</th>
<th>Date</th>
<th>Content</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.0</td>
<td>2017-09-19</td>
<td>Original document release</td>
</tr>
<tr>
<td>1.1</td>
<td>2017-10-10</td>
<td>Updated Sabre Price Quote and native Seat Map/Seat Selection information</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Updated Galileo Best Buy Formats</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Added section for Frequently Asked Questions</td>
</tr>
<tr>
<td>1.2</td>
<td>2018-02-07</td>
<td>Realignment of Branded Fare Tier Levels for Travelport users</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Added Sabre Pricing formats to quote multiple fare families in one entry</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Added Apollo seat selection capability before ticketing</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Added how to update Apollo ticketing modifiers to a previously stored fare</td>
</tr>
</tbody>
</table>
Introduction

Overview of Air Canada Branded Fares

Air Canada is enhancing its domestic fare structure through the introduction of new ATPCO Branded Fares capabilities in September 2017. With this change, certain Air Canada TANGO and FLEX fares families will share the same booking classes. The last two letters of the Fare Basis code now identify the fare family instead of the booking class.

Since the GDS are designed to look for the lowest available fare within a particular booking class, they will automatically quote the lowest TANGO fare. When TANGO and FLEX fare types share the same booking class, pricing modifiers are now required to fare quote and/or ticket the reservation if the customer desires the FLEX fare family.

Pricing modifiers can be used to select different combinations of fares by brand or fare basis code, e.g. TANGO outbound and FLEX return. This document provides an overview of those entries. Detailed pricing command entries can be found in your GDS help pages.

www.eservices.sabre.com
www.asktravelport.com
https://servicehub.amadeus.com/

How to Identify Air Canada Fare Families

Each of Air Canada’s North American fare families can be easily identified by the last two letters of the fare basis code. These new branded fares have been filed to all GDS, and each system has introduced its own method for displaying and quoting these fares.

- Travelport Rich Content and Branding
- Sabre Enhanced Branded Fares
- Amadeus Airline Fare Families

* Effective February 07, 2018, Apollo Branded Fares Tier ID’s have changed per the table below:

<table>
<thead>
<tr>
<th>Brand Name</th>
<th>Brand Code</th>
<th>Example</th>
<th>Apollo BF Tier ID*</th>
<th>Sabre BR Fare ID</th>
<th>Amadeus Fare Family</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tango</td>
<td>-TG</td>
<td>H0ZLC4TG</td>
<td>2</td>
<td>TG</td>
<td>TANGO</td>
</tr>
<tr>
<td>Flex</td>
<td>-FL</td>
<td>H0ZLC4FL</td>
<td>3</td>
<td>FL</td>
<td>FLEX</td>
</tr>
<tr>
<td>“reserved”</td>
<td>-</td>
<td>-</td>
<td>4</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Latitude</td>
<td>-LT</td>
<td>Y0CLT</td>
<td>5</td>
<td>LT</td>
<td>LATITUDE</td>
</tr>
<tr>
<td>Premium Economy Lowest</td>
<td>-PL</td>
<td>E0C4PL</td>
<td>6</td>
<td>PL</td>
<td>PYLOW</td>
</tr>
<tr>
<td>Premium Economy Flexible</td>
<td>-PF</td>
<td>O0C4PF</td>
<td>7</td>
<td>PF</td>
<td>PYFLEX</td>
</tr>
<tr>
<td>Business Lowest</td>
<td>-EL</td>
<td>Z3CEL</td>
<td>8</td>
<td>EL</td>
<td>EXECLOW</td>
</tr>
<tr>
<td>Business Flexible</td>
<td>-EF</td>
<td>J3CEF</td>
<td>9</td>
<td>EF</td>
<td>EXECFLEX</td>
</tr>
</tbody>
</table>
Changes to Air Canada Seat Selection

Certain changes to the Air Canada seat selection process have been introduced due to the refiling of branded fares. Since TANGO and FLEX fares can now share the same booking class:

EMD-enabled GDS (Sabre/Amadeus/Apollo):

- Once segments have been booked and passenger names added, you must quote and store the fare in the PNR with a Price Quote Record (Sabre), ATFQ (Apollo), or FXP (Amadeus).
- Enter the FQTV number for passengers if applicable
- Seat maps are displayed with the applicable fees based on the stored fare type and customers FQTV tier status
- Once a seat has been selected, payment by EMD is required within 24 hours (within 2 hours for flights departing less than 48 hours)

Note: Apollo users must use Smartpoint when selecting seats for passengers using FLEX or TANGO fares (exception – Altitude Super Elite 100K members)

Non-EMD GDS:

- For FLEX fare types only, you must now issue the ticket before selecting a seat for FLEX.
- Seat selection for TANGO bookings must be completed at aircanada.com

There is no change to the process for selecting complementary advance seating for Latitude, Premium Economy, or Business Class passengers in any of the GDS.

IMPORTANT NOTICE:

- If you have selected a free seat based on a stored FLEX fare but later reprice and ticket a TANGO fare in the same class, the GDS will not prompt you to rebook a paid seat
- You are required to cancel and rebook the seat selection after ticketing. This step is necessary to generate the SSR ASVC for seat fee payment by EMD-A
- Failure to follow this process will result in a debit memo for the applicable seat fee

Summary of GDS Seat Selection Rules for Air Canada

<table>
<thead>
<tr>
<th>Business Class</th>
<th>Sabre/Amadeus/Apollo EMD-A capability</th>
<th>All Other GDS¹ EMD-A not activated</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Class</td>
<td>Allowed before ticketing</td>
<td>Allowed before ticketing</td>
</tr>
<tr>
<td>Premium Economy</td>
<td>Allowed before ticketing</td>
<td>Allowed before ticketing</td>
</tr>
<tr>
<td>Latitude</td>
<td>Allowed before ticketing</td>
<td>Allowed before ticketing</td>
</tr>
<tr>
<td>Flex</td>
<td>Allowed before ticketing</td>
<td>Allowed after ticketing</td>
</tr>
<tr>
<td>Tango</td>
<td>Allowed before ticketing Payment by EMD-A</td>
<td>Not allowed Purchase at aircanada.com</td>
</tr>
</tbody>
</table>

¹ Reserve and pay for Preferred Seats at aircanada.com
Sabre Red Workspace

Fare and Rule Displays

- Sabre fares are displayed low-to-high and categorized by fare brand.
- Air Canada’s fare brands are easily identified by the last two letters of each fare basis code, e.g. TG = TANGO.
- Mouse over the two-letter fare brand to display the list of product attributes.

Fare Rules are displayed by line number. The name of the associated Air Canada fare brand always appears in Category 50 “RULE APPLICATION AND OTHER CONDITIONS” of the Rule Display.

RD2*50
Shopping with Price by Brand ID

Once an itinerary has been booked, you can quote and rebook the desired fare using Branded Fare pricing modifiers. Low Fare Search prices the lowest fare which is normally TANGO. Adding the Brand Modifier (BRFL) will price the lowest FLEX fare instead.

**TANGO Fare Quote (TG)**

WPBRTG quotes the lowest TANGO fare in L class.

WP produces the same result since TANGO is normally the lowest fare.

**FLEX Fare Quote (FL)**

WPBRFL quotes the lowest FLEX fare in L class.

The Branded Fare modifier (BRFL) is always required to price the lowest FLEX Fare since a lower TANGO fare also exists in L class.

**Quoting Multiple Fare Families**

Segment and Pricing Modifiers can be combined to quote different fare families by segment. To quote TANGO outbound and FLEX return enter:

WP\[S1*\]**BRTG\[S2*\]**BRFL

Or use the Q modifier to store each desired fare family using the Fare Basis code.

WP\[S1*\]**Q\[L0C4TGY\]**S2*Q\[L0C4FL\]**RQ – to price TANGO for segment 1 and FLEX for segment 2

PQ – Stores the PQ record

WP\[S1*\]**Q\[L0C4TGY\]**S2*Q\[L0C4FL\]**RQ – to price and store different fare families in one entry
Rebooking by Fare Brand ID

WPNCB can be combined with Brand ID to rebook the fare by brand in one entry:

- **WPNCB¥BRTG** – to rebook the itinerary as TANGO
- **WPNCB¥BRFL** – to rebook the itinerary as FLEX

Shopping for Alternate Fares Families

Basic Pricing Entry

Sabre offers several pricing options that return various branded fares.

**WPA** – Displays multiple fares for the booked itinerary

```
^N*ie 1.LCAMERON/JAMES MR
 1 AC 111L 14MAR W YYYYR 881 1245P 255P /DCAC /E
 2 AC 114L 22MAR Q VVYYZ 881 1230P 733P /DCAC /E
^DEK
 1AC=160CB4-LAD L/L/L
 2AC=160CB4-LAD L/L/L
```

Then use **WP2** to display the 2nd fare option

```
^DEK
 1AC=14MAR DEPARTURE DATE-----LAST DAY TO PURCHASE 12888/1303
 1AC L/W 14MAR W Y2YYVR 881 1245P 255P /DCAC /E
 2AC L/W 14MAR Q YVYYZ 881 1230P 733P /DCAC /E
```

Bargain Finder Plus

**WPNI/AAC** – Bargain Finder Plus returns alternate itineraries with the **lowest fare brand**

```
^*Hi 1.LCAMERON/JAMES MR
 1 AC 111L 14MAR W Y2YYVR 881 1245P 255P /DCAC /E
 2 AC 114L 22MAR Q YVYYZ 881 1230P 733P /DCAC /E

WIN
BARGAIN FINDER PLUS IN PROGRESS PLEASE WAIT
WIN
CURRENT ITINERARY--ALREADY BOOKED AT LOWEST AVAILABLE FARE
 1 AC 111 L 14MAR W YY2VR 881 1245P 255P /DCAC /E
 2 AC 114 L 22MAR Q YVYYZ 881 1230P 733P /DCAC /E
 1LAD 668.77 668.77
WAY TANGO=AC=K/TANGO=AC=K
VALIDATING CARRIER - AC

BARGAIN FINDER PLUS ITINERARY OPTIONS

OPTION 1
 1 AC 111 L 14MAR W YY2VR 881 1245P 255P 321 0 /E
 2 AC 114 L 22MAR Q YVYYZ 881 1230P 709 0 /E
 1LAD 668.77 668.77
WAY TANGO=AC=K/TANGO=AC=K
VALIDATING CARRIER - AC
* TO SEE ADDITIONAL BRAND DETAILS - USE WC*1BRxx
```
WPNI/AACXBRAIL – Bargain Finder Plus returns alternate itineraries will return **multiple fare brands**

<table>
<thead>
<tr>
<th>Option 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 AC</td>
</tr>
<tr>
<td>2 AC</td>
</tr>
<tr>
<td><strong>BR1-1</strong></td>
</tr>
<tr>
<td><strong>TOTAL FARE - CAD</strong></td>
</tr>
</tbody>
</table>

**VALIDATING CARRIER** - AC

**CAT 15 SALES RESTRICTIONS** FREE TEXT FOUND - VERIFY RULES

| 1 | IADT 849.57 849.57 |
| 2 | 849.57 PRIVATE * |
| **TOTAL FARE - CAD** | 849.57 PRIVATE * |

**VALIDATING CARRIER** - AC

**CAT 15 SALES RESTRICTIONS** FREE TEXT FOUND - VERIFY RULES

| 1 | IADT 2921.99 2921.99 |
| 2 | 2921.99 |
| **TOTAL FARE - CAD** | 2921.99 |

**VALIDATING CARRIER** - AC

**CAT 15 SALES RESTRICTIONS** FREE TEXT FOUND - VERIFY RULES

Then use **WC*1BR2** to display the “upsell” brand (i.e. fare option 1 with brand option 2)

**You must store the Price Quote by fare brand to select the FLEX fare, e.g. WPBRFL¥RQ since a lower TANGO fare also exists in L class.**

**Storing the Price Quote**

- Once an itinerary is rebooked, store the fare by brand with Price Quote (PQ) record enabled
- Do not store FLEX fares using WS, otherwise Sabre will default the stored price to a lower TANGO fare in the same class

**Same Fare Family for all flight segments**

**PQ** – Store PQ record following price by brand entry, e.g. WPBRFL

**WPBRQ** – Price and store lowest TANGO fare in PQ record

**WPBRFL¥RQ** – Price and store lowest FLEX fare in PQ record

**WPNCB¥BRFL¥RQ** – Rebook and store lowest FLEX fare in PQ record
Refunds and Exchanges with Branded Fares

Sabre supports the brand qualifier for Automated Exchanges (WFRF) and Refunds and Exchanges (WFR). The format to add a Brand ID is the same as for Pricing, e.g.  ¥BRFL

**WFRFTR¥BRFL** – to exchange ticket and keep the FLEX fare
Changes to Seat Map Display and Seat Selection Process

Since some TANGO and FLEX fares now share the same booking class, changes have been made to seat map displays and the seat selection process.

- Once segments have been booked and passenger names added, you must store the fare as a Price Quote (PQ) in the PNR
- Enter the FQTV number for passengers if applicable
- Graphical seat maps display the applicable fees based on the stored fare type and customers FQTV tier status
- Seat selection can be requested before or after ticketing

Seat Maps can be viewed as before using 4G entries.

- Passengers travelling on FLEX fares or eligible top tier travelers will receive free seating
- Payment deadlines for chargeable seats by EMD-A are the same
  - required within 24 hours for flights departing more than 48 hours
  - required within 2 hours for flights departing within 48 hours

**IMPORTANT NOTICE:**
- If you have selected a free seat based on a stored FLEX fare but later reprice and ticket a TANGO fare in the same class, the GDS will not prompt you to rebook a paid seat.
- You are required to cancel and rebook the seat selection after ticketing. This step is necessary to generate the SSR ASVC for seat fee payment by EMD-A.
- Failure to follow this process will result in a debit memo for the applicable seat fee.
Using Sabre Native Seat Maps

- Once segments have been booked and passenger names added, you must store the fare as a Price Quote (PQ) in the PNR.
- Enter the FQTV number for passengers if applicable.
- Native seat maps indicate all seats as **CHARGEABLE**, even when FLEX is stored in the PQ.

A default prompt ‘PAYMENT REQUIRED...” is always displayed for chargeable seats.

Applicable seat fees are displayed in Sabre Air Extras (*AE).

- **FLEX fare stored in PQ** – Seat status is HK1/CONFIRMED and seat fee amount is 0.00
  - No further action is required
- **TANGO fare stored in PQ** – Seat status is HN1/REQUESTED and payment of the applicable seat fee by EMD-A is required
  - within 24 hours for flights departing more than 48 hours
  - within 2 hours for flights departing within 48 hours
Apollo/Galileo Native Transactions

Fare and Rule Displays

- Apollo fares are displayed low-to-high but are not categorized by fare brand.
- Air Canada’s fare brands are easily identified by the last two letters of each fare basis code, e.g. TG = TANGO.

Apollo >$DYYZYVR14MAR*AC  Galileo >FDYYZYVR14MAR/AC

Fare Rules are displayed by line number. The name of the associated Air Canada fare brand always appears in Category 0 “APPLICATION AND OTHER CONDITIONS” of the Rule Display.

Apollo >$V1/0  Galileo >FN1/0
Shopping with Best Buy Entries

- Once an itinerary has been booked, you can quote and rebook the desired fare using new Branded Fare pricing modifiers.
- Best Buy quotes the lowest fare which is normally TANGO.

TANGO Fare Quote (Tier 2)

>$BB*:BF2 or >FQBB*:BF2 quotes the lowest TANGO fare in L class.
>$BB or >FQBB produces the same result since TANGO is normally the lowest fare.

BKD: TANGO/TANGO – the fare family quoted for each segment.
BRAND UPSELL AVAILABILITY FROM +90.40CAD – the price to upgrade the first segment.

FLEX Fare Quote (Tier 3)

>$BB*:BF3 or >FQBB*:BF3 quotes the lowest FLEX fare in L class.
The Branded Fare modifier (*:BF3) is always required to price the lowest FLEX Fare since a TANGO fare also exists in L class.
Quoting Multiple Fare Families

Segment and Pricing Modifiers can be combined to quote different fare families by segment.
To quote a TANGO (*:BF2) outbound and FLEX (*:BF3) return enter:
Apollo >$BBS1*:BF2+2*:BF3
Galileo >FQBBS1*:BF2/S2*:BF3

Combining Corporate Account Codes (PrivateFares) and Branded Fare Modifiers

Privately filed Corporate Account Codes can be combined with Branded Fares, provided the Segment Select modifier is also included.

<table>
<thead>
<tr>
<th></th>
<th>Apollo</th>
<th>Galileo</th>
</tr>
</thead>
<tbody>
<tr>
<td>Single brand for entire PNR</td>
<td>$BBS1<em>2-PRI</em>:BF3</td>
<td>FQBBS1-2-PRI*:BF3</td>
</tr>
<tr>
<td>Different brands by segment</td>
<td>$BBS1-PRI*:BF2+2-PRI*:BF3</td>
<td>FQBBS1-PRI*:BF2/S2-PRI*:BF3</td>
</tr>
</tbody>
</table>

Shopping for Alternate Fares Families

It’s easy to compare branded fares in the Apollo matrix display.
To view all fare combinations just Tab and Enter at the VIEWALL:>BFA prompt.

Move Down (MD) to continue viewing more options. Each fare combination is clearly identified.

- INFO:>BFA03 – Tab and Enter at the INFO:> prompt to view fare product details
- RBK:>BFAB03 – Tab and Enter at the RBK:> prompt to rebook a different fare combination.
Product Information Display

Attributes for the requested fare families are shown in this display. You can choose to:

- view additional product and attribute details from this screen
- view details about the next fare family
- or rebook the displayed fare combination

Storing the Fare Quote

IMPORTANT - Once an itinerary is rebooked, you must store the fare quote.

- If you are quoting the lowest TANGO fare, T:$B can be used since Apollo pricing will default to the lowest fare
- If you are quoting a FLEX fare or TANGO/FLEX combination of fares, then Branded Fares modifiers are required (similar to the Multiple Fare Family Quote entry)

>T:$BS1*:BF3+2*:BF2
This entry will retain segment 1 as FLEX (*:BF3) and segment 2 as TANGO (*:BF2) in the ATFQ.

To modify a fare quote, e.g. to add a commission modifier, use the entry: C:1T:/Z4 which retains the Branded Fare ID. Optionally, you can include the fare brand e.g. C:1T:$B*:BF3/Z4
Rebooking Process with Branded Fares

Using Branded Fares modifiers when storing fares simplifies the rebooking process. In most cases, you can easily revalidate the fare quote after an itinerary change.

Step 1: Rebook the flight

Step 2: Redisplay the itinerary and revalidate the fare using **T:V**

The fare family previously quoted will be retained.
Changes to Seat Map Display and Seat Selection Process

Since some TANGO and FLEX fares will share the same booking class, changes have been made to seat map displays and the seat selection process.

- Seat maps can be displayed at any time but seat fees for TANGO and FLEX fares may be inaccurate prior to End Transaction.
- After End Transaction, applicable seats fees appear correctly in the seat map display based on the fare family stored in the ATFQ.
- Seat Selection before ticketing is available using Smartpoint for FLEX and TANGO fares.
- Agents using the Galileo Desktop may see the response CHARGEABLE SEAT – CONTACT VENDOR TO PURCHASE unless the traveller has AC Altitude Super Elite FQTV status.
- Seats must be requested by specific seat number (generic aisle/window entries are no longer possible).

Seat Maps can be viewed as before using Apollo 9V or Galileo SM* entries.

- If the response CHARGEABLE SEAT – CONTACT VENDOR TO PURCHASE is returned, then seat selection for FLEX and TANGO fares must be made in Smartpoint.

- Payment deadlines for chargeable seats by EMD-A are the same
  - required within 24 hours for flights departing more than 48 hours
  - required within 2 hours for flights departing within 48 hours
Travelport Smartpoint

Fare and Rule Displays

- Smartpoint fares are displayed low-to-high but are not categorized by fare brand.
- Air Canada’s fare brands are easily identified by the last two letters of each fare basis code, e.g. TG = TANGO.

Apollo >$DYYZYVR14MAR*AC  
Galileo >FDYYZYVR14MAR/AC

Fare Rules are displayed by line number.
The name of the associated Air Canada fare brand always appears in Category 0 “APPLICATION AND OTHER CONDITIONS” of the Rule Display.

Apollo >$V1/0  
Galileo >FN1/0
Graphical Fare Shopping with Best Buy

Once an itinerary has been booked, you can quote and rebook the desired fare using new Branded Fare pricing modifiers. Best Buy quotes the lowest fare which is normally TANGO.

TANGO Fare Quote (Tier 2)

>$BB or >FQBB quotes the lowest availability fare, normally this will be TANGO.

BKD: TANGO – the fare family quoted for each segment.
BRAND UPSELL AVAILABILITY FROM +90.40CAD – the price to upgrade the first segment
VIEW – displays the graphical shopping screens

Click the ALL OPTIONS button to view additional Air Canada Branded Fares
Select the FLEX fare to view the applicable product attributes

Switch between the DETAILS and MATRIX tab for a simplified overview of products and attributes

Click FARE QUOTE to price a different fare family
Click REBOOK to choose an alternate fare. Smartpoint automatically stores the new fare without having to reinput the Branded Fare tier levels.
Quoting Multiple Fare Families

For multi-leg itineraries, Smartpoint displays each fare flight segment as a separate tab.

Click each city pair tab to select the desired fare family by flight leg.
- Smartpoint keeps a running total of the fare changes for each leg
- Once all fare families have been finalized, click the FARE QUOTE button to begin the rebooking process
Changes to Seat Map Display and Seat Selection Process

Since some TANGO and FLEX fares will share the same booking class, changes have been made to seat map displays and the seat selection process.

- Seat maps can be displayed at any time but seat fees for TANGO and FLEX fares may be inaccurate prior to End Transaction
- After End Transaction, applicable seats fees appear correctly in the seat map display based on the fare family stored in the ATFQ
- Seat Selection before ticketing is available using Smartpoint for FLEX and TANGO fares
- Seats must be requested by specific seat number (generic aisle/window entries are no longer possible)

Seat Maps can be viewed as before using Apollo 9V or Galileo SM* entries.

- Passengers travelling on FLEX fares or eligible top tier travelers will receive free seating
- Payment deadlines for chargeable seats by EMD-A are the same
  o required within 24 hours for flights departing more than 48 hours
  o required within 2 hours for flights departing within 48 hours
Amadeus

Fare and Rule Displays

- Amadeus fares are displayed low-to-high and categorized by fare brand when using the /FF fare family modifier.
- Air Canada’s fare brands are easily identified by the last two letters of each fare basis code, e.g. TG = TANGO.

FQDYYZYVR/14MAR/AAC/FF

Fare Rules are displayed by line number. The name of the associated Air Canada fare brand always appears in Category RU “RULE APPLICATION AND OTHER CONDITIONS” of the Rule Display.

FQN1 or FQN1*RU
Pricing by Fare Family

Once an itinerary has been booked, you can quote and save the desired fare using Branded Fare pricing modifiers. Low Fare Search prices the lowest fare which is normally TANGO. Adding the Fare Family modifier /FF-FLEX will price the lowest FLEX fare instead.

TANGO Fare Quote

**FXP/FF-TANGO** quotes and stores the lowest TANGO fare in L class. FXP produces the same result since TANGO is normally the lowest fare.

FLEX Fare Quote

**FXP/FF-FLEX** quotes and stores the lowest FLEX fare in L class. The Branded Fare modifier (/FF-FLEX) is always required to price the lowest FLEX Fare since a lower TANGO fare also exists in L class.

Modifiers can be combined to price different fare families by segment **FXP/FF2-TANGO/FF3-FLEX**.
Shopping for Alternate Fares Families

Basic Pricing Entry

**FXY** – Displays upsell propositions for the booked itinerary using various combinations of fare families starting with the lowest fare

**FXY1** – Displays upsell propositions from the currently booked fare and above

---

**FXY**

ENTER FXU1 TO BOOK FARE (E.G. FXU2 TO BOOK FARE2) OR SEE HFXY

<table>
<thead>
<tr>
<th>FARE 1 - 668.77</th>
</tr>
</thead>
<tbody>
<tr>
<td>PTC ADT - P1</td>
</tr>
<tr>
<td>FC1 : S2 - TANGO</td>
</tr>
<tr>
<td>FC2 : S3 - TANGO</td>
</tr>
<tr>
<td><em>UPSELLS</em></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FARE 2 - 759.17</th>
</tr>
</thead>
<tbody>
<tr>
<td>PTC ADT - P1</td>
</tr>
<tr>
<td>FC1 : S2 - FLEX</td>
</tr>
<tr>
<td>FC2 : S3 - TANGO</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FARE 3 - 759.17</th>
</tr>
</thead>
<tbody>
<tr>
<td>PTC ADT - P1</td>
</tr>
<tr>
<td>FC1 : S2 - TANGO</td>
</tr>
<tr>
<td>FC2 : S3 - FLEX</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FARE 4 - 849.57</th>
</tr>
</thead>
<tbody>
<tr>
<td>PTC ADT - P1</td>
</tr>
<tr>
<td>FC1 : S2 - FLEX</td>
</tr>
</tbody>
</table>

---

**FXY/FFH/R,U*12345** – Displays homogenous fares for the booked itinerary, i.e. the same fare family for all booked flights.

---

FXY/FFH/R,U*12345

ENTER FXU1 TO BOOK FARE (E.G. FXU2 TO BOOK FARE2) OR SEE HFXY

<table>
<thead>
<tr>
<th>FARE 1 - 668.77</th>
</tr>
</thead>
<tbody>
<tr>
<td>PTC ADT - P1</td>
</tr>
<tr>
<td>FC1 : S2 - TANGO</td>
</tr>
<tr>
<td>FC2 : S3 - TANGO</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FARE 2 - 849.57</th>
</tr>
</thead>
<tbody>
<tr>
<td>PTC ADT - P1</td>
</tr>
<tr>
<td>FC1 : S2 - FLEX</td>
</tr>
<tr>
<td>FC2 : S3 - FLEX</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FARE 3 - 3260.95</th>
</tr>
</thead>
<tbody>
<tr>
<td>PTC ADT - P1</td>
</tr>
<tr>
<td>FC1 : S2 - EXECLOW</td>
</tr>
<tr>
<td>FC2 : S3 - EXECLOW</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FARE 4 - 3778.57</th>
</tr>
</thead>
<tbody>
<tr>
<td>PTC ADT - P1</td>
</tr>
<tr>
<td>FC1 : S2 - LATITUDE</td>
</tr>
</tbody>
</table>

---

To rebook a different fare family, enter **FXU** followed by the line number, e.g. **FXU2** will rebook all flights as FLEX.
Changes to Seat Map Display and Seat Selection Process

Since some TANGO and FLEX fares now share the same booking class, changes have been made to seat map displays and the seat selection process.

- Once segments have been booked and passenger names added, you must quote and store the fare in the PNR
- Enter the FQTV number for passengers if applicable
- Seat maps will display with the applicable fees based on the stored fare type and customers FQTV tier status
- Seat selection can be requested before or after ticketing

Seat Maps can be viewed as before using SM entries.

- Passengers travelling on FLEX fares or eligible top tier travelers will receive free seating
- Payment deadlines for chargeable seats by EMD-A are the same
  - required within 24 hours for flights departing more than 48 hours
  - required within 2 hours for flights departing within 48 hours

IMPORTANT NOTICE:
- If you have selected a free seat based on a stored FLEX fare but later reprice and ticket a TANGO fare in the same class, the GDS will not prompt you to rebook a paid seat.
- You are required to cancel and rebook the seat selection after ticketing. This step is necessary to generate the SSR ASVC for seat fee payment by EMD-A.
- Failure to follow this process will result in a debit memo for the applicable seat fee.
Frequently Asked Questions

Functionality FAQ

Q1. I have booked G class (or higher) and quoted a FLEX fare. Why does my GDS still quote a seat fee?
A1. Seat fees are no longer determined by booking class for FLEX and TANGO fares. You must first store the fare (Sabre PQ Record, Apollo ATFQ, or Amadeus FXP) before selecting a seat.

Q2. How do I remove the seat fee charge if I forgot to store the FLEX fare?
A2. You must cancel the existing seat selection and End Transaction. Once the FLEX fare is stored, then reselect the seat and End Transaction.

Q3. I stored a FLEX fare in the Sabre PQ Record but I still see the message “PAYMENT REQUIRED OR SEAT IS SUBJECT TO CANCELLATION BY CARRIER” when selecting a seat.
A3. This standard prompt is always displayed by Sabre when an airline files seat fees. Enter *AE to display Sabre Air Extras. The seat fee amount will be 0.00 and the seat status will show HK#/CONFIRMED.

Q4. I am trying to add a commission or other modifier to the Apollo ATFQ and each time the fare reverts to TANGO.
A4. Do not include $B when modifying the ATFQ unless you also include the Branded Fare ID. For example, use C:1T:/Z4 to append the commission modifier. Optionally, you can include the fare brand e.g. C:1T:$B*:BF3/Z4.

Loyalty Program FAQ

Q5. Will Aeroplan members continue to get full status miles for FLEX fares booked in S-T-L-A-K class?
A5. Yes, status miles will accrue based on the ticketed fare product.

Q6. Will Air Canada Altitude members be able to upgrade from lower FLEX fares with their normal status upgrades?
A6. Yes, Altitude members may upgrade from these new FLEX fares booked in S-T-L-A-K class using eUpgrade credits in conjunction with an add-on.